# HCM Property Management Monthly Newsletter - June 2025



### Southern California Rental Market Trends - Mid-Year Check-In

As we reach the halfway point of 2025, the SoCal rental market continues to show strength despite a changing economic backdrop. Here's what we're tracking:

**Average Rent:** Statewide, rent averages \$2,790, but in high-demand areas like Orange and Los Angeles Counties, rates for single-family homes are often significantly higher.

**Leasing Velocity:** Well-priced and well-maintained homes are leasing 12–15% faster than this time last year.

**Tenant Preferences:** Tenants are showing a stronger preference for updated interiors, energy-efficient appliances, and smart home features.

• Insight: Owners investing in modest upgrades like paint refresh, updated fixtures, and landscaping are seeing shorter vacancy periods and stronger rental applications.



## Legislative Watch: Mid-Year Reminders for Landlords

Staying compliant is key to minimizing liability and maximizing rental income. Here's what's important this June:

**AB 12 (Security Deposit Cap):** Effective July 1, landlords may not collect more than one month's rent as a security deposit on most units, even furnished ones.

**AB 2493:** If using application fees, remember: choose first-come, first-qualified or refund fees within 7 to 30 days if applicants are denied.

**Rent Caps Reminder:** Increases remain limited to 5% plus inflation (max 10%) under statewide rent control.

# **HCMPM Featured Listings**

#### 280 Tank

Irvine, CA 92618

🖹 3 beds 🖹 3.5 baths 👶 2,031 sqft

#### 3 Southwind

Aliso Viejo, CA 92656

2 beds 🔓 3 baths 🍣 1,291 sqft

#### 27102 Valleymont Rd

Lake Forest, CA 92630

🛱 4 beds 🔓 2 baths 🍣 1,164 sqft







## June Maintenance Priorities - Get Ahead of Summer Strain

Preventative care now saves costly repairs later. This month, focus on:

**Roof & Gutter Check:** Early signs of sun damage and debris buildup should be addressed before monsoon season begins.

**AC Performance Audit:** Units that haven't been serviced since last year may underperform—leading to tenant complaints or higher utility bills.

**Exterior Paint & Siding:** UV exposure can cause wear; inspect and touch up as needed to preserve your investment.

**★ Reminder:** Maintenance is not just about avoiding repairs—it's about retaining tenants longer. Properties that feel cared for are far more likely to keep long-term, responsible renters.

#### Owner Tip of the Month: Tracking Turnover Costs

Do you know how much each vacancy is costing you? From lost rent to cleaning and touch-up expenses, the true cost often ranges between \$1,500 and \$4,000 per turnover. Reducing vacancy time by even one week can preserve a significant chunk of income.

**Quick Tip:** Keep a running record of turnover costs this year—it's a valuable metric to review at tax time and when planning for long-term ROI.



# TIRED OF DEALING WITH BAD TENANTS?

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Contact us for stress-free property management

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